

Title: Advisory Committee Ranking and Authorization for the Chief Procurement Officer to Execute a Contract for KIA Center Flooring Replacement, with International Flooring, Inc. Being the Top Ranked Firm, RFP26-0285 (VEN)

Meeting Date: May 11, 2026

Section: Business and Financial Services

Contact: David Billingsley, Cindy Jordan

District: ALL

Fiscal Impact: Fiscal Impact Statement Attached

Summary: A Request for Proposal (RFP) was issued on February 23, 2026, to select a qualified firm to provide KIA Center flooring replacement. Nine responsive proposals were received and reviewed by an Advisory Committee comprised of the following individuals:

Charles Leone, Deputy Chief Venues Officer Orlando Venues [Chairperson]

Frank Digiovanni, Facility Manager, Orlando Venues

Courtney Thornberry, Venues Financial Analyst, Orlando Venues

Amanda Horning, Venues Events Assistant Division Manager, Orlando Venues

Annie Kosky, Director of Arena Experience and Operations, Orlando Magic

Based on the information presented in the proposals and the evaluation criteria set forth in the RFP, the firms were ranked by the Advisory Committee in the following order:

<u>Ranking</u>	<u>Firm</u>	<u>Location</u>
1	International Flooring, Inc.	Winter Garden, FL
2	Poli Construction, Inc.	Orlando, FL
3	Blue CS Construction, LLC	Port St Lucie, FL
4	Emprise Partners, LLC	Apopka, FL
5	PK Flooring, Inc.	St Cloud, FL
6	GSeay, Inc.	Apopka, FL
7	Versa Tile & Marble, Inc.	Tampa, FL
8	RA Contractor Flooring	Davenport, FL
9	APW Pro Services	Orlando, FL

"Enhance the quality of life in the City by delivering public services in a knowledgeable, responsive and financially responsible manner."

The Contractor will be responsible for the removal of the existing flooring materials and installing the flooring that is being purchased directly by the City. The estimated expenditure is \$466,105.00.

Recommended Action: Approve the ranking established by the Advisory Committee and approve and authorize for the Chief Procurement Officer to negotiate and execute a contract with the top ranked firm, International Flooring, Inc., as indicated. If negotiations are not successful with the top ranked firm, approve and authorize the Chief Procurement Officer to negotiate with the remaining firms in ranked order and execute a contract as indicated with the highest ranked firm with whom agreement is reached. The final negotiated agreement will be subject to review and approval by the City Attorney's Office.