

MEMORANDUM

TO: Silvia Coste, Purchasing Agent

FROM: Sasa Zurnic, P.E. *Capital Improvements Assistant Division Manager*

DATE: January 22, 2026

SUBJECT: Contract Extension Request for WRD from Paints & Coatings, Inc.

The Water Reclamation Division has been utilizing its current contract with Paints & Coatings, Inc. for more than two years. During this time, the vendor has proven to be the Division's preferred provider for wastewater structure rehabilitation due to consistent performance, product reliability, and quality workmanship.

Paints & Coatings, Inc. is the sole authorized applicator of IET Polymorphic Resin. This proprietary material has very strict installation requirements; however, when those requirements are properly followed, the product exhibits virtually no degradation over time. IET Systems has documented installations in high hydrogen sulfide and corrosive gas environments that have been in service for over 30 years with no loss of performance. IET Systems does not sell its Polymorphic Resin on the open market, and as a result, no other contractor has access to the material or the ability to represent themselves as an IET-certified applicator.

Paints & Coatings, Inc. has demonstrated exceptional expertise in applying this system, providing the most reliable coating method available to the Division and ensuring consistently trouble-free installations. Additionally, the application process is supported by a Ten-Year Unlimited Warranty, further reducing long-term operational and maintenance risk.

To date, the Water Reclamation Division has not reported a single issue associated with the products or services provided by Paints & Coatings, Inc. Since the product was first introduced, there have been no warranty claims, underscoring both the quality of the material and the workmanship. The Division is extremely satisfied with Paints & Coatings, Inc., as their products and services consistently outperform those of other vendors on the approved contractor list.

Notably, Paints & Coatings, Inc. is the only contractor offering comprehensive manhole rehabilitation services, including bench rebuilding, channel redirection, and ring and cover replacement, rather than limiting their scope to leak stoppage and protective coating alone. Of all approved contractors, only two consistently meet the Division's standards for product durability and workmanship quality; however, the performance of Paints & Coatings' system clearly exceeds all others currently approved.

For the reasons outlined above; proven long-term durability, exclusive access to a superior product, exceptional workmanship, warranty protection, and consistently positive performance. The Water Reclamation Division formally requests approval to increase the annual expenditure limit with Paints & Coatings, Inc. to \$2,000,000.00 per year.