



# MBF Industries, Inc.

210 Tech Drive  
Sanford, FL 32771

www.MBFIndustries.com

P:407-323-9414  
F:407-330-2068

Quote# Q-2025-20

Customer	OPD MCC (1289) REFURB to HNT	Date Issued	12/15/2025	Quote Expires	30DAYS	P-1	
Issue / Work to be Done	Engineering	Labor	Materials	Total	Qty	Materials required	
Install New Dometic AC's							1 Remove old AC's 4 Install new AC's Dometic 15,000 BTU
	\$0.00	\$810.00	\$7,020.00	\$7,830.00			
Replace MAST with a WILL-BURT <b>NOTE=</b> This will need to be a new MAST, HILO is not selling or servicing MAST anymore. The new MAST will be a WIIL-BURT.							1 Remove old Mast/ Mounts Install new Will-Burt Mast/ Mounts 1 56' MAST 1 Add 3-way valve 1 Install new Mast Nycoil
	\$0.00	\$4,995.00	\$26,055.00	\$31,050.00			
Install new Mast Compressor system							1 Remove old Mast compressor system 1 Wil-Burt Mast compressor system
	\$0.00	\$2,430.00	\$2,700.00	\$5,130.00			
Build new Mast Head camera mount for new camera							1 Build new Mast Head camera mount
	\$0.00	\$540.00	\$135.00	\$675.00			
Install LED ground Lights							10 Install Whelen 3" round LED Ground Lights 10 Brackets Wires/ Switch/ Relay
	\$0.00	\$1,620.00	\$945.00	\$2,565.00			
All new Gaskets/ Seals Doors- Slide-out- Cab to box Bellows <b>NOTE=</b> Bellows will be taken off if the cab to box is closed up							1 Remove/ Clean/ Prep all old Gaskets/ Seals 1 Install new Gaskets/ Seals 185 Doors (per FT) 320 Slide-outs (per FT) 17 Bellows (per FT) (-1,355.40 if not done)
	\$0.00	\$10,260.00	\$1,922.40	\$12,182.40			
Install bigger LED Scene Lights							1 Remove old Scene Lights 8 Install new larger LED Scene Lights (Whelen M-9) Run bigger wires for the new amp draw/ add relay
	\$0.00	\$1,755.00	\$3,780.00	\$5,535.00			
Install a Light Tower							1 Install new LED Light Tower 2 Add Breaker to Load center (at SPARE) Run Wires Weld Plate to roof
	\$0.00	\$2,295.00	\$26,044.20	\$28,339.20			
Install new AUX 8DAGM Battery							1 Remove old AUX, Battery 1 Install new AUX. Battery
	\$0.00	\$67.50	\$877.50	\$945.00			
Remove Bathroom, make it into a Galley w/Sink Build new upper, lower cabinets and solid surface. Patch floor from the toilet location. Add radio charging station ( Will need charger info) <b>NOTE=</b> If sink is not wanted we can remove the fresh tank/ black tank, then close out black tank location to make a compartment.							1 Remove Bathroom and patch floor from toilet hole 1 Add Galley w/ Sink (Upper-Lower cabinets- solid surface top) 1 Refrigerator (Add wires- breaker) 1 Coffee Maker (Add wires- breaker) 1 Microwave (Add wires- breaker) 1 Add radio charging station (Add wires-outlets-breaker)
	\$0.00	\$6,750.00	\$4,927.50	\$11,677.50			
		Engineering @\$225 Hr.	0	\$0.00			
		Labor Page 1 @\$135	233.5	\$31,522.50			
		Materials Page 1		\$74,406.60			
		Total Page 1		\$105,929.10			
				\$0.00			
				\$0.00			
				\$0.00			
		QUOTE TOTAL Page 1		\$105,929.10			

**\*\*NOTES:\*\***  
 - If payment is made with a credit card, a 3% surcharge will be added to the total.  
 - If you will be using a Purchase Order (PO) or Work Order (WO), please provide that information.  
 - A 1% surcharge will also be applied to the total for any work done at MBF for miscellaneous shop supplies.  
 - If applicable, please provide a tax-exempt form.  
 - Please note that the quote may need to be adjusted if any unforeseen paint, body, or electrical issues are discovered after MBF receives the vehicle.  
 - Shipping prices are subject to change after the item has shipped.

SIGNATURE \_\_\_\_\_ DATE \_\_\_\_\_





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Issue / Work to be Done	Engineering	Labor	Materials	Total	Qty	Materials required	
Remove front printer shelf ( New Tactical Phone location) <b>NOTE=</b> will need to know size of new phone and how you want it mounted. <b>OPEN</b> pricing	\$0.00	\$135.00	\$0.00	\$135.00	1	Remove printer shelf	
Prep for new Integration wires/ Electrical Remove all cabinets/ wall panels/ ceiling panels <b>NOTE=</b> This is needed for the upgrade	\$0.00	\$16,605.00	\$3,375.00	\$19,980.00	1 1 1 1	Prep for removal of cabinets/ walls( un-hook electrical ) Remove all cabinets (upper/ lower ) Remove all carpet Remove all wall panels/ ceiling panels	
Rebuild conference table for (5) people, need more room for workstations <b>QUESTION=</b> Are lights in the table wanted?	\$0.00	\$7,290.00	\$1,215.00	\$8,505.00	1 1	<b>AFTER NEW WIRES ARE RAN</b> Re-install all ( Cabinets/ new carpet-walls-ceiling ) Re-install all electrical Remove conference table Rebuild table for (5) people	
Add whiteboards throughout vehicle <b>OPEN</b> pricing	\$0.00	\$0.00	\$0.00	\$0.00		Whiteboards	
<b>*OPTIONAL*</b> Mast Light This will be a Whelen Pioneer LED light that will help light up the perimeter of the truck when the MAST is deployed	\$0.00	\$270.00	\$2,133.00	\$2,403.00	130 1 1	Wire (130ft.) 18/4 SJ Whelen Pioneer Plus 115VAC w/Mount - PFP2APP Pole Breaker	
Remove old Graphics ( <b>Open Pricing</b> ) Install new Graphics <b>NOTE=</b> Will need new graphics design	\$0.00	\$270.00	\$7,500.00	\$7,770.00	1 1	Remove old Graphics ( <b>Open Pricing</b> ) Install new Graphics (up to \$7500) Drive time to / from graphics	
Paint touch-up	\$0.00	\$540.00	\$2,000.00	\$2,540.00	1 1	Paint touch- up (up to \$2,000- If more is needed send pictures of area's) Drive to and from paint shop	
Integration items total (see attached for line item list) Added Fiber reel	\$3,600.00	\$52,650.00	\$126,107.98	\$182,357.98	1 1	Integration Items Fiber Reel w/ Shipping	
Page 1-2 total Take pictures of entire truck. Remove, test and catalog all equipment / items in truck before work begins. Then box / palletize those items.	\$0.00	\$945.00	\$144,235.35	\$145,180.35	1 1 1 1 1	Page 1 total (\$105,929.10) Page 2 total (\$38,306.25) Take pictures of entire truck Test all / Take notes of what doesn't work Box up / Palletize any reused or items going back to the client	
	\$0.00	\$0.00	\$0.00	\$0.00			
		Engineering @\$225 Hr.	16	\$3,600.00			
		Labor Page 3 @\$135 Hr.	583	\$78,705.00			
		Materials Page 3		\$286,566.33			
		Total page 3		\$368,871.33			
		1% Misc. Shop supplies/Clean-up		\$3,688.71			
		TAX		\$0.00			
		3% Credit Card Fee		\$0.00			
		<b>QUOTE TOTAL All Pages</b>		<b>\$372,560.04</b>			

**\*Per Management\***  
Returning customer labor discount.  
\$150 per hour to \$135 per hour.

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